

PECs SELF-RATING QUESTIONNAIRE

RATING

1. I look for things that need to be done. _____
2. When faced with a difficult problem, I spend a lot of time trying to find a solution. _____
3. I complete my work on time. _____
4. It bothers me when things are not done very well. _____
5. I prefer situations in which I can control the outcomes as much as possible. _____
6. I like to think about the future. _____
7. When starting a new task or project, I gather a great deal of information before going ahead. _____
8. I plan a large project by breaking it down into smaller tasks. _____
9. I get others to support my recommendations. _____
10. I feel confident that I will succeed at whatever I try to do. _____
11. No matter whom I'm talking to, I'm a good listener. _____
12. I do things that need to be done before being asked to do so by others. _____
13. I try several times to get people to do what I would like them to do. _____
14. I keep the promises I make. _____
15. My own work is better than that of other people I work with. _____
16. I don't try something new without making sure I will succeed. _____
17. It's a waste of time to worry about what to do with your life. _____
18. I seek the advice of people who know a lot about the tasks I'm working on. _____
19. I think about the advantages and disadvantages of different ways of accomplishing things. _____
20. I do not spend much time thinking about how to influence others. _____
21. I change my mind if others disagree strongly with me. _____
22. I feel resentful when I don't get my way. _____

23. I like challenges and new opportunities. _____
24. When something gets in the way of what I'm trying to do, I keep on trying to accomplish what I want. _____
25. I am happy to do someone else's work if necessary to get the job done on time. _____
26. It bothers me when my time is wasted. _____
27. I weigh my chances of succeeding or failing before I decide to do something. _____
28. The more specific I can be about what I want out of life, the more chance I have to succeed. _____
29. I take action without wasting time gathering information. _____
30. I try to think of all the problems I may encounter and plan what to do if each problem occurs. _____
31. I get important people to help me accomplish my goals. _____
32. When trying something difficult or challenging, I feel confident that I will succeed. _____
33. In the past, I have had failures. _____
34. I prefer activities that I know well and with which I am comfortable. _____
35. When faced with major difficulties, I quickly go on to other things. _____
36. When I'm doing a job for someone, I make a special effort to make sure that the person is happy with my work. _____
37. I'm never entirely happy with the way in which things are done; I always think there must be a better way. _____
38. I do things that are risky. _____
39. I have a very clear plan for my life. _____
40. When working for a project for someone, I ask many questions to be sure I understand what the person wants. _____
41. I deal with problems as they arise rather than spend time to anticipate them. _____
42. In order to reach my goals, I think of solutions that benefit everyone involved in the problem. _____
43. I do very good work. _____
44. There have been occasions when I took advantage of someone. _____

45. I try things that are very new and different from what I have done before. _____
46. I try several ways to overcome things that get in the way of reaching my goals. _____
47. My family and personal life are more important to me than work deadlines I set for myself. _____
48. I do find ways to complete tasks faster at work and at home. _____
49. I do things that others consider risky. _____
50. I am as concerned about meeting my weekly goals as I am for my yearly goals. _____
51. I go to several different sources to get information to help with tasks or projects. _____
52. If one approach to a problem does not work, I think of another approach. _____
53. I am able to get people who have strong opinions or ideas to change their minds. _____
54. I stick with my decisions even if others disagree strongly with me. _____
55. When I don't know something, I don't mind admitting it. _____